

H. E C, E H.



哈尔滨电气股份有限公司

HARBIN ELECTRIC COMPANY LIMITED

(a joint stock company incorporated in the People's Republic of China with limited liability)

(Stock Code: 1133)

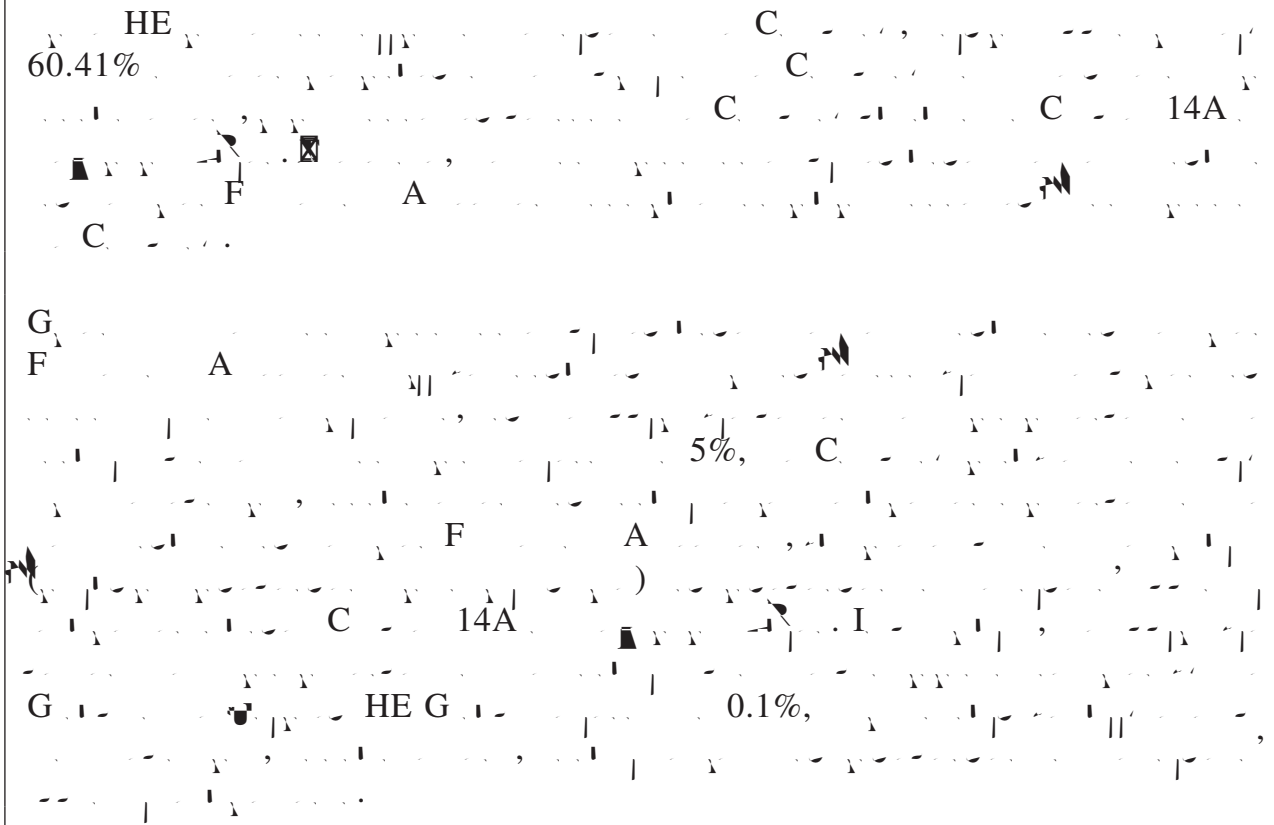
CONTINUING CONNECTED TRANSACTIONS – ANNOUNCEMENT IN RELATION TO THE RENEWAL OF THE NEW PRODUCTS AND SERVICES FRAMEWORK AGREEMENT WITH HARBIN ELECTRIC CORPORATION

RENEWAL OF THE PRODUCTS AND SERVICES FRAMEWORK AGREEMENT WITH HE

2019 15 2020
F A C HE.

2022, C F
HE 20 D 2022, F A
G HE G
HE G; (2) G HE G;
(3) G HE G; (4)
HE G B100,000,000 (H \$111,368,496);
G HE G B230,000,000 (H \$256,147,541);
HE G B4,000,000 (H \$4,454,740);
G HE G B230,000,000 (H \$256,147,541).

LISTING RULES IMPLICATIONS



INTRODUCTION

2019 15 2020 C 24 D
 F A C HE.

☒ B. F
 A 31 D 2022, C HE

20 D 2022, F A HE

(1) HE G HE G
 (2) G HE G HE G; (3)
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HE G B100,000,000 (G
 H \$111,368,496); G
 HE G B230,000,000 (G
 H \$256,147,541); G
 HE G B4,000,000 (H \$4,454,740);
 HE G G
 B230,000,000 (HE G H \$256,147,541).

NEW PRODUCTS AND SERVICES FRAMEWORK AGREEMENT

This Agreement is made between the undersigned parties in the following terms and conditions:

1. Date

20 December 2022

2. Parties

() C. ...;

() HE.

3. Term of the Agreement

A ... 1 January 2023 ... 31
D ... 2025.

4. Subject Matter of the Agreement

... HE G ...

(1) ... HE G ...

(2) ... HE G ...

(3) ... HE G ...

(4) ... HE G ...

5. Pricing Policy

The company's pricing policy is based on the principle of fair competition and mutual benefit. It aims to provide high-quality products and services at reasonable prices, ensuring that our customers receive the best value for their money. We believe that a fair and transparent pricing strategy is essential for building long-term relationships with our clients.

Our pricing policy is designed to be flexible and responsive to market conditions. We regularly review our prices to ensure they remain competitive and aligned with our cost structure. Additionally, we offer various discounts and promotions to reward our loyal customers and attract new ones. A 5% discount is provided for repeat orders, and special offers are available during seasonal periods.

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6. Annual Caps

The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.

The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.

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Previous Annual Caps and Actual Transaction Amounts

The table below sets out the annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022.

Transaction	Item	For the period from 1 January 2020 to 31 December 2020	For the period from 1 January 2021 to 31 December 2021	For the period from 1 January 2022 to 30 June 2022
<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	B170,000,000 B0	B170,000,000 B4,993,000	B170,000,000 B6,462,000
<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	B65,000,000 B1,510,000	B65,000,000 B3,585,000	B65,000,000 B546,000
<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	B2,000,000 B371,000	B2,000,000 B0	B2,000,000 B0
<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	<input checked="" type="checkbox"/> The Group's annual caps for the financial years ended 31 December 2020, 31 December 2021 and 30 June 2022 are set out in the table below.	B72,000,000 B57,662,000	B72,000,000 B36,134,000	B72,000,000 B14,302,000

Estimated Transaction Amount

No.	Item	Transaction caps		
		For the period from 1 January 2023 to 31 December 2023	For the period from 1 January 2024 to 31 December 2024	For the period from 1 January 2025 to 31 December 2025
1	...	B100,000,000	B100,000,000	B100,000,000
2	...	B230,000,000	B230,000,000	B230,000,000
3	...	B4,000,000	B4,000,000	B4,000,000
4	...	B230,000,000	B230,000,000	B230,000,000

Detailed Description:

- (1) B100,000,000
- (2) B230,000,000
- (3) B4,000,000
- (4) B230,000,000

...

REASONS FOR AND BENEFITS OF THE RENEWAL OF THE NEW PRODUCTS AND SERVICES FRAMEWORK AGREEMENT

I. **HE G** **HE G**

HE G **HE G**

B (**D**) **F** **A**

F **A** **B** **F** **A**

INFORMATION OF THE PARTIES

G **C**

HE **C** **A** **C** **C** **A**

LISTING RULES IMPLICATIONS

HE 60.41% C
 C 14A
 F A
 C

G
 F A
 5%, C
 F A
 C 14A

G HE G 0.1%,
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DEFINITIONS

I

B D C

C H E C
 H- E
 (C : 1133);

()

C

D () C

G C

HE 哈爾濱電氣集團有限公司(Harbin Electric Group Co., Ltd.), C

H \$ H. ... A ... H. ...

I D ... C. ...

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E G ...

F A 20 D 2022 C. HE;

F A 24 D 2019 HE 31 D 2022; C.

14.07 ...

C ... H ... A ...

B ...

E ... H ...

F A 1 2023 31 D 2025;

HE G ... HE ... G ...

△%

I B H \$
B1.00 H \$0.89792.

B. B.
Harbin Electric Company Limited
Ai Li-song
C.

H
20 D 2022

A D C
C D C H H C G